## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

**WASHINGTON, D.C. 20549** 

#### FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 28, 2016

### Mitek Systems, Inc.

(Exact name of Registrant as Specified in Its Charter)

Delaware (State or Other Jurisdiction of Incorporation) 001-35231 (Commission File Number) 87-0418827 (IRS Employer Identification No.)

8911 Balboa Avenue San Diego, California (Address of Principal Executive Offices)

92123 (Zip Code)

Registrant's Telephone Number, Including Area Code: (858) 309-1700

Not Applicable (Former Name or Former Address, if Changed Since Last Report)

ck the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following isions (see General Instructions A.2. below):
Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02 Results of Operations and Financial Condition.

On July 28, 2016, Mitek Systems, Inc. (the "Company") issued a press release regarding the Company's financial results for the third quarter ended June 30, 2016. The full text of the Company's press release is attached hereto as Exhibit 99.1.

In accordance with General Instruction B.2 of Form 8-K, the information in this Current Report on Form 8-K, including Exhibit 99.1, shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended (the "Exchange Act"), or otherwise subject to the liability of that section, and shall not be incorporated by reference into any registration statement or other document filed under the Securities Act of 1933, as amended, or the Exchange Act, except as shall be expressly set forth by specific reference in such filing.

#### Item 9.01 Financial Statements and Exhibits.

#### (d) Exhibits

<u>Exhibits</u>. The exhibits shall be deemed to be filed or furnished, depending on the relevant item requiring such exhibit, in accordance with the provisions of Item 601 of Regulation S-K (17 CFR 229.601) and Instruction B.2 to this form.

Exhibit <u>Number</u>	Description	
99.1	Press Release issued on July 28, 2016	

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Mitek Systems, Inc.

Date: July 28, 2016 By: /s/ Russell C. Clark

Russell C. Clark Chief Financial Officer

	Exhibit Index							
Exhibit <u>Number</u>	Description							

99.1 Press Release issued on July 28, 2016



### Mitek Reports 41% Revenue Growth and Profitability in Third Quarter Fiscal 2016

**SAN DIEGO, CA, July 28, 2016** – Mitek (NASDAQ: MITK, <u>www.miteksystems.com</u>), a global leader in mobile capture and identity verification software solutions, today announced its financial results for the third quarter of fiscal 2016 ended June 30, 2016.

#### Third Quarter Fiscal 2016 Highlights

- Total revenue increased 41% year over year to \$9.1 million
- GAAP net income of \$0.7 million, or \$0.02 per diluted share
- Non-GAAP net income of \$2.4 million, or \$0.07 per diluted share
- Total cash and investments increased to \$33.2 million at the end of the third quarter, compared to \$31.9 million at the end of the second quarter of fiscal 2016

#### Commenting on the results, James DeBello, Chairman and CEO of Mitek, said:

"Our strong quarterly results were driven by revenue growth from both our new mobile ID solutions and our industry leading Mobile Deposit. During the quarter, we licensed our mobile ID solutions to several new logos, including another new Fortune 500 company. We remain focused on establishing Mitek as the leading provider of mobile ID verification solutions to banks and other enterprises in the rapidly growing mobile self-service market. With our market momentum, competitive advantages and strong balance sheet, we are well positioned for continued growth throughout the remainder of the year and beyond."

#### **Third Quarter Fiscal 2016 Results**

Total revenue for the third quarter of fiscal 2016 was \$9.1 million, a 41% increase year over year compared to total revenue of \$6.4 million in the third quarter of fiscal 2015.

GAAP net income for the third quarter of fiscal 2016 was \$0.7 million, or \$0.02 per diluted share, compared to GAAP net income of \$0.9 million, or \$0.03 per diluted share, in the third quarter of fiscal 2015.

Non-GAAP net income for the third quarter of fiscal 2016 was \$2.4 million, or \$0.07 per diluted share, compared to non-GAAP net income of \$2.2 million, or \$0.07 per diluted share, in the third quarter of fiscal 2015.

The Company ended the third quarter of fiscal 2016 with cash and investments of \$33.2 million, up from \$31.9 million at the end of the second quarter of fiscal 2016.

#### **Conference Call Information**

Mitek management will host a conference call and live webcast for analysts and investors today at 8:00 a.m. Pacific Time (11:00 a.m. Eastern Time) to discuss the Company's financial results.

To listen to the live conference call, parties in the United States and Canada should dial 888-471-3843, access code: 2850324. International parties should call 719-325-2215 using access code: 2850324. Please dial in approximately 15 minutes prior to the start of the call.

A live and archived webcast of the conference call will be accessible on the "Investor Relations" section of the Company's website at <a href="https://www.miteksystems.com">www.miteksystems.com</a>. To access the live webcast, please log in 15 minutes prior to the start of the call to download and install any necessary audio software.

#### **About Mitek**

Mitek (MITK) is a global leader in mobile capture and identity verification software solutions. Mitek's ID document verification allows an enterprise to verify a user's identity during a mobile transaction, enabling financial institutions, payments companies and other businesses operating in highly regulated markets to transact business safely while increasing revenue from the mobile channel. Mitek also reduces the friction in the mobile user experience with advanced data prefill. These innovative mobile solutions are embedded into the apps of more than 5,200 organizations and used by tens of millions of consumers daily for mobile check deposit, new account opening, insurance quoting and more. Learn more at www.miteksystems.com (MITK-F)

#### **Notice Regarding Forward-Looking Statements**

Statements contained in this news release relating to the Company's or management's intentions, hopes, beliefs, expectations or predictions of the future, including, but not limited to, statements relating to the Company's long-term prospects and market opportunities are forward-looking statements. Such forward-looking statements are subject to a number of risks and uncertainties, including, but not limited to, risks related to the Company's ability to withstand negative conditions in the global economy, a lack of demand for or market acceptance of the Company's products, the Company's ability to continue to develop, produce and introduce innovative new products in a timely manner or the outcome of any pending or threatened litigation and the timing of the launch of Mobile Deposit® by the Company's signed customers.

Additional risks and uncertainties faced by the Company are contained from time to time in the Company's filings with the U.S. Securities and Exchange Commission (SEC), including, but not limited to, the Company's Annual Report on Form 10-K for the fiscal year ended September 30, 2015 and its quarterly reports on Form 10-Q and current reports on Form 8-K, which you may obtain for free on the SEC's website at <a href="https://www.sec.gov">www.sec.gov</a>. Collectively, these risks and uncertainties could cause the Company's actual results to differ materially from those projected in its forward-looking statements and you are cautioned not to place undue reliance on these forward-looking statements, which speak only as of the date hereof. The Company disclaims any intention or obligation to update, amend or clarify these forward-looking statements, whether as a result of new information, future events or otherwise, except as may be required under applicable securities laws.

#### Note Regarding Use of Non-GAAP Financial Measures

This news release contains non-GAAP financial measures for non-GAAP net income and non-GAAP net income per share that exclude stock compensation expenses, intellectual property litigation costs and acquisition-related costs and expenses. These financial measures are not calculated in accordance with generally accepted accounting principles (GAAP) and are not based on any comprehensive set of accounting rules or principles. In evaluating the Company's performance, management uses certain non-GAAP financial measures to supplement financial statements prepared under GAAP. Management believes these non-GAAP financial measures provide a useful measure of the Company's operating results, a meaningful comparison with historical results and with the results of other companies, and insight into the Company's ongoing operating performance. Further, management and the Board of Directors utilize these non-GAAP financial measures to gain a better understanding of the Company's comparative operating performance from period-to-period and as a basis for planning and forecasting future periods. Management believes these non-GAAP financial measures, when read in conjunction with the Company's GAAP financials, are useful to investors because they provide a basis for meaningful period-to-period comparisons of the Company's ongoing operating results, including results of operations, against investor and analyst financial models, identifying trends in the Company's underlying business and performing related trend analyses, and they provide a better understanding of how management plans and measures the Company's underlying business.

### MITEK SYSTEMS, INC. CONSOLIDATED BALANCE SHEETS (Unaudited)

(amounts in thousands except share data)

	June 30, 2016 <u>(Unaudited)</u>		Sep	September 30, 2015	
ASSETS					
Current assets:					
Cash and cash equivalents	\$	5,009	\$	2,753	
Short-term investments		19,908		23,921	
Accounts receivable, net		4,614		3,937	
Other current assets		1,445		798	
Total current assets		30,976		31,409	
Long-term investments		8,313		_	
Property and equipment, net		826		975	
Goodwill and Intangible assets		5,735		6,270	
Other non-current assets		92		92	
Total assets	\$	45,942	\$	38,746	
LIABILITIES AND STOCKHOLDERS' EQUITY					
Current liabilities:					
Accounts payable	\$	1,107	\$	1,538	
Accrued payroll and related taxes		2,440		2,061	
Deferred revenue, current portion		3,815		3,516	
Other current liabilities		650		289	
Total current liabilities		8,012		7,404	
Deferred revenue, non-current portion		162		222	
Other non-current liabilities		791		687	
Total liabilities		8,965		8,313	
Stockholders' equity:					
Preferred stock, \$0.001 par value, 1,000,000 shares authorized, none issued and outstanding		_		_	
Common stock, \$0.001 par value, 60,000,000 shares authorized, 32,726,140 and 31,721,114 issued and					
outstanding, as of June 30, 2016 and September 30, 2015, respectively		33		32	
Additional paid-in capital		69,514		63,905	
Accumulated other comprehensive loss		(68)		(3)	
Accumulated deficit		(32,502)		(33,501)	
Total stockholders' equity	_	36,977		30,433	
Total liabilities and stockholders' equity	\$	45,942	\$	38,746	

# MITEK SYSTEMS, INC. CONSOLIDATED STATEMENTS OF OPERATIONS (Unaudited)

(amounts in thousands except share data)

		Three Months Ended June 30,				Nine Months Ended June 30,				
		2016 2015				2016		2015		
Revenue										
Software	\$	5,760	\$	4,675	\$	16,046	\$	12,415		
Services		3,345		1,765		8,985		5,087		
Total revenue		9,105		6,440		25,031		17,502		
Operating costs and expenses										
Cost of revenue-software		157		266		679		705		
Cost of revenue-services		636		326		1,776		942		
Selling and marketing		2,940		1,646		7,956		4,513		
Research and development		1,940		1,353		5,460		3,896		
General and administrative		2,185		1,804		6,537		5,700		
Acquisition-related costs and expenses		553		736		1,640		816		
Total operating costs and expenses		8,411		6,131	<u></u>	24,048		16,572		
Operating income		694		309		983		930		
Other income, net		45		30		111		66		
Income before income taxes		739		339		1,094		996		
Income tax benefit (provision)				578		(95)		575		
Net income	\$	739	\$	917	\$	999	\$	1,571		
Net income per share – basic	\$	0.02	\$	0.03	\$	0.03	\$	0.05		
Net income per share – diluted	\$	0.02	\$	0.03	\$	0.03	\$	0.05		
Shares used in calculating net income per share – basic	31	31,823,386		30,764,694		31,477,723		30,704,250		
Shares used in calculating net income per share – diluted		,531,964	31,645,696		33,461,787		31,389,569			

### MITEK SYSTEMS, INC. NON-GAAP NET INCOME (LOSS) RECONCILIATION (Unaudited)

(amounts in thousands except share data)

	Three Months Ended June 30,					Nine Months Ended June 30,				
		2016	2015		2016		2015			
Income (loss) before income taxes	\$	739	\$	339	\$	1,094	\$	996		
Add back:										
Acquisition-related costs and expenses		553		736		1,639		816		
Intellectual property litigation expenses		186		339		414		1,039		
Stock compensation expense		947		810		3,108		2,495		
Non-GAAP income before income taxes	· · · · ·	2,425		2,224		6,255		5,346		
Non-GAAP provision for income taxes		_		(57)		(95)		(60)		
Non-GAAP net income	\$	2,425	\$	2,167	\$	6,160	\$	5,286		
Non-GAAP net income per share—basic	\$	0.08	\$	0.07	\$	0.20	\$	0.17		
Non-GAAP net income per share—diluted	\$	0.07	\$	0.07	\$	0.18	\$	0.17		
Shares used in calculating non-GAAP net income per share—basic		31,823,386		30,764,694		31,477,723		30,704,250		
Shares used in calculating non-GAAP net income per share—diluted		,531,964	31	,645,696	33	3,461,787	32	1,389,569		

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See Mitek on YouTube: <a href="http://www.youtube.com/miteksystems">http://www.youtube.com/miteksystems</a>
Read Mitek's latest blog post: <a href="http://www.miteksystems.com/blog">http://www.miteksystems.com/blog</a>

#### **Investor Contact:**

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